



## A Study on the Role of Investment Projects in Al Duqm Special Economic Zone.

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### Abstract

The motive of this study is to know the impact of investment projects in the economic zone in Duqm on the development of the economy, and there is a correct relationship between investment projects in Duqm and the return on assets, where the number of returns on assets gives investors an idea of the effectiveness of the company in transferring the money it invests into net income. The impact of the infrastructure was also strong, as the Special Economic Zone at Duqm enjoys a privileged location, political stability, natural resources, exceptional terrain and stunning views that make it an excellent choice for commercial and tourism investment, due to its strategic location, allowing it to be a navigational center in the region and attracting investors, as it has attracted profits. One of the current projects in Duqm is for investors to learn about investing in the area. This study relies on secondary data from the income statement, balance sheet, cash flow statement, and other reports. The purpose of the study was illustrative, as the quantitative research method was used to conduct the study, the ratio method, financial performance, and profits in recent years.

### I. INTRODUCTION

It is known that the growth of the economy of the Sultanate of Oman cannot be guaranteed without large and various projects that are able to reach a high level of the economy. Where

it is necessary to choose the investment related to the economy, as the Sultanate has sought to develop the economy by investing recently, not only in the industrial sector, but also expanded in other sectors in tourism, trade, logistics, and real estate development. It opened a very suitable place for investment work. On October 26, 2011, AD, the Economic Zone was established in Duqm. It sought to attract a variety of economic and industrial activities until it became today an important economic center for industry and a tributary to the national economy in the Sultanate of Oman. The Duqm area is characterized by vast areas capable of providing many spaces and branches for investors to build their projects. Where we address in this research the problem of how the national economy flourishes and develops in the Sultanate of Oman. With this, we will explain how it is possible to invest in the Duqm region in building investment projects and increasing production so that it is able to form relations between foreign countries and to build a prosperous future from the national economy. and how to train station staff to fulfill tourist requirements and increase annual production rates. Investing in company opportunities that are both facilitators and profit producers for other investments, on the other hand. Tatweer is focused on enabling and facilitating more investment in the Duqm special economic zone. Tatweer wants to be the preferred Local Minority Investment Partner for investors in Duqm. Tatweer plans to use



minority ownership and local help to simplify investments and boost investor trust in their Duqm enterprises. Tatweer is well-positioned to provide full local help, including site selection, business registration, legislative clearances, local debt financing, and further local equity support, among other things.

### Statement of the problem

At present, the economy of the Sultanate of Oman is known to be a middle-income economy as we affirm that the increase in the economy will be through various projects and investments that can reach a high economic level. Duqm was chosen because it is a very suitable area for investment network, taking advantage of the available incentives and competitive advantages such as the presence of a modern international port and a dry dock that can develop infrastructure as concerning the cargo berth at Duqm, where achieved the preservation and delivery of the goods safely at the Asyad stations with success rates 1M tonnes per annum of general cargo and 100K vehicles per annum also in bulk cargo berth about 5M tonnes per annum, this shows the variation in the development of the special economic zone at Duqm from one period to another. To keep this numbers increasing by making some facilities receiving daily of investors who started their projects in the zone where easy to access and through long-term leasing arrangements with cheap interest rates for the investors also corporate tax and customs taxes are being reduced and Personal income taxes are exempted to bring a large number of investors. Such as, Potable water and sewer networks, pump stations, electrical and telecommunications infrastructure, fences and gates, and other infrastructure projects are examples. When this project is completed, products will be able to move via the Port, increasing transportation efficiency and making the Duqm Special Economic Zone more appealing. to the existing commercial docks. This shows the variation in the development of the special economic zone at Duqm from one period to the next, where the Asyad stations achieved the preservation and delivery of goods safely with success rates of 1M tonnes per annum of general cargo and 100K vehicles per annum, as well as in bulk cargo berth about 5M tonnes per annum. To keep these numbers rising, some facilities are being built to receive daily investors who have begun their projects in the zone, where land is easy to access through long-term leasing arrangements with low interest rates for investors, corporate tax and customs taxes are being reduced, and personal income taxes are being exempted in order to attract a large number of investors.

estors.

### Study questions:

- Are investment projects in the economic zone in Duqm affected by exchange rate, labor cost, market size, economic growth and infrastructure?
- extent the impact of the large area and infrastructure on the diversification of investment ventures in Duqm?
- illustrate the advantages of the economic zone in Duqm and clarify the previous resulting profits for ventures to attract investors?

### Objectives of the study:

- Economic projects in Duqm are significantly affected and changed by exchange rate, labor cost, market size, economic growth, and infrastructure.
- Evaluate of the basic components of the Duqm Economic Zone to maintain economic diversification and financial sustainability.
- Submitting proposals to develop projects in the economic zone in Duqm and to attract the largest number of foreign investors.

### Significance of the study:

This research will provide a study on the success of investment projects in the Special Economic Zone in Duqm by calculating the profit and stock prices in the last year to attract more foreign investments. Through this research, the successes that have been achieved in recent years will deprive investors more to know about the region and to invest in Oman, which leads to the development of the economy, especially in the economic zone in Duqm. Moreover, the study presented in this research will convey valuable information to investors in terms of advantages in Duqm to enhance the economy in the Sultanate of Oman.

## II. LITERATURE REVIEW

The Oman Company for the Development of Duqm Special Economic Zone SAOC (Tatweer) was established in 2014 as a wholly owned 100% subsidiary of Opaz. Tatweer's mission is to help Obaz develop the Special Economic Zone at Duqm, ensuring that infrastructure is built and managed efficiently, and that the area attracts investment. However, invest in the capabilities of the company that are enabling and profit-generating factors for other investments. Tatweer aims to enable and facilitate more investment in the Special Economic Zone at Duqm. Tatweer aspires to be the



preferred local investment partner in Duqm for investors. Tatweer intends to simplify investments and increase investor confidence in their projects in Duqm by sharing minority ownership and local assistance. Tatweer is well positioned to provide all the local support, including site selection, business registration, legal approvals, local debt financing, as well as additional support for local equity. It will have a developed exit plan to allow domestic and international investment in Duqm to list the development strategy to achieve our objectives of asset management and management in the region in accordance with the Duqm Special Economic Zone Agreement. Completing the strategy of the Special Economic Zone at Duqm to develop the Special Economic Zone at Duqm. Enhance sectoral investment in Duqm by bringing in skills and expertise across the entire value chain, such as the fishing, metals, utilities, aviation, logistics and petrochemical sectors. Invest a small amount of money, vested stock, or land lease rights as a minority stake. Provide local assistance regarding site selection, business formation, legislative permits, local debt financing, and attract more governmental and non-governmental financing institutions in Oman. Monitor the performance of joint ventures. At the right moment, lighten up or leave.

#### Existing work (previous studies)

The company is looking at investment possibilities in a variety of areas, including utility services, gas distribution networks, chemicals, commercial space, and airport zone development, among others. The company is looking for fresh investment opportunities in Duqm. These initiatives may be necessary in order to encourage Duqm's growth. With viability gap financing, Tatweer is poised to take on these initiatives. Tatweer may depart the initiative at a later point, when the projects are self-sustaining. Tatweer is willing to work with private companies to develop stimulating initiatives in Duqm, as well as manage and operate assets in the Zone, as approved by SEZD. The Company plays a critical role in ensuring that all SEZD infrastructure projects are completed on schedule, with high quality, and at a low cost. The company has completed several infrastructure projects in the last few years, totaling 37 to date, and is making good progress on strategic projects such as the Port of Duqm, the Duqm refinery, the Fishery Harbor, and other general infrastructure projects such as roads, utility dams, and channels, among others. Complement the SEZD's strategy for the development of the Duqm special economic zone. Boost sectoral investment in Duqm.

by bringing in skills and experience throughout the whole value chain, such as in the fishing, minerals, utility, aviation, logistics, and petrochemicals sectors. Invest a little amount of money, sweat equity, or land leasing rights as a minority interest. Provide local assistance in terms of site selection, business formation, legislative permissions, local debt financing, and attracting extra local equity from government and non-government fund houses in Oman. Keep an eye on the joint ventures' performance. At the right moment, dilute or depart. Tatweer can take on projects that appear to have little interest from private investors but are necessary to boost investment in the SEZD. Because of the lengthier payback period and lower financial returns, private investors may be hesitant to engage in such initiatives. Profits from present Duqm projects have attracted investors to look for additional options in the region. The department store (OSS) in the Duqm Special Economic Zone experiences a large growth in business volume year after year. Despite switching to online services around two years ago, the one-stop shop continues to get dozens of investors or businesses on a daily basis who want to invest in Duqm. The number of licenses running economic operations in Duqm will increase by 50% between 2020 and 2021.

#### Dependent Variable:

- **Intangible Assets:** Costless accumulated amortization is used to value intangible assets. Intangible assets have a cost that is equal to their acquisition price plus any additional costs. Only subsequent expenditures that boost the future economic advantages inherent in intangible assets are capitalized. All other expenses are recorded as incurred expenses in the statement of comprehensive income. Amortization is calculated on a straight-line basis over the expected useful life of each component of an intangible asset and charged to the statement of comprehensive income. The intangible asset has a 5-year useful life.
- **Property, Plants and Equipment:** Except for land, property, plant, and equipment are valued at cost minus accumulated depreciation and any impairment losses. The value of the land has been revalued. The cost of property, plant, and equipment includes the purchase price as well as any acquisition-related expenditures.



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### Independent Variable:

- Financial Risk Management: The Group's operations subject it to a number of financial risks, including market risk (including foreign exchange risk and interest rate risk), credit risk, and liquidity risk. The Group's entire risk management program is focused on the unpredictability of financial markets, with the goal of minimizing any negative consequences on the Group's financial performance. Management is responsible for risk management, which is overseen by those in charge of governance.

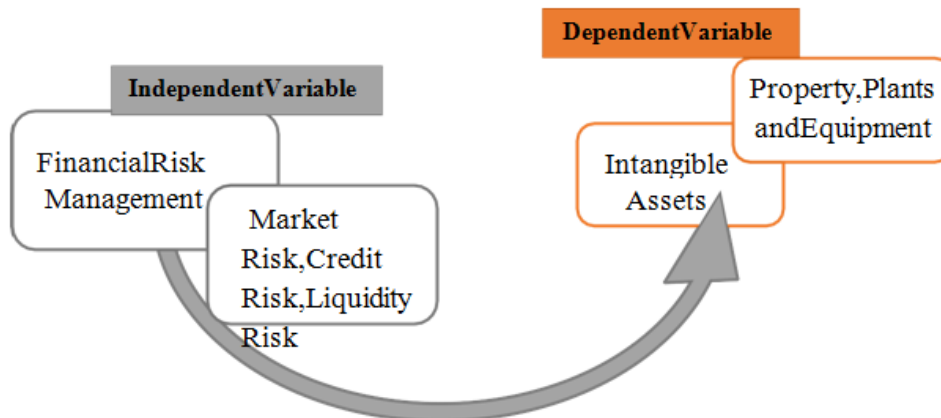
### Market Risk

\* Foreign Exchange Risk: When the value of a financial instrument fluctuates owing to changes in foreign currency rates, foreign exchange risk exists. Because all revenues and key operational expenditures are denominated in Rial Omani, the management believes the Group is not exposed to substantial foreign exchange risk as a result of currency exposure. Certain transactions and year-end monetary assets and liabilities of the Group are denominated in US Dollars (USD). The foreign currency risk associated with exposure to the US Dollar, on the other hand, is deemed modest because the Rial Omani is tied to US Dollars.

\* Interest Rate Risk: Is the possibility that the value of a financial instrument may fluctuate owing to market interest rate movements. Because the Group does not have major interest-bearing assets and obligations with fluctuating interest rates, it is not exposed to considerable interest rate risk. The Group's comprehensive income may increase or decrease for every 5% change in interest rate.

(Credit Risk): Is the risk of a financial loss if a customer or counterparty to a financial instrument fails to satisfy its contractual commitments, and it originates primarily from cash and cash equivalents, as well as client credit exposures and committed transactions.

(Liquidity Risk): The danger of the Group's inability to satisfy its net financial requirements is known as liquidity risk. Market interruptions or credit downgrades might result in the unavailability of some funding sources, posing a liquidity risk.



### Research Gap

Based on the previous research that was in this field and the information obtained through it was not enough for us as students, and accordingly our research will depend on studying the impact of projects in the Duqm Economic Zone on the effects of economic growth for the cost of labor. The study of the exchange rate, market size and infrastructure in the past years.

### Research Methodology

As a group of investors is picked more and they will have a greater opportunity to engage other nations to invest in the Special Economic Zone in Duqm, this study depends on secondary data from the income statement, balance sheet, cash flow statement, and other reports. Since then, we've been focusing on a financing portion of a development company in Duqm, as well as its financial data for the previous years in the Covid-19 period, between 2020 and 2019, in order to improve our analysis and better understand the epidemics and the impact on the region's performance and investments.

### Research Design

This research relied on secondary data in Duqm Special Economic Zone. We will use the annual reports of Tatweer Company in Duqm for the years 2019 and 2020, after which we will find the data collection for this company.

### Data Collection

Data will be gathered via the Tatweer company's annual financial reports, which will include spending and revenue. Furthermore, articles, books, and financial publications will be used together further data and information for the research of the Duqm Special Economic Zone.

Our research will focus on the years leading up to and following the pandemic.

### Secondary data

The study on the Special Economic Zone in Duqm used different tools to fully assist in this study. The main tools are the company's two-year annual reports and financial ratios, after which the following ratios will be used to assess liquidity, then solvency and profitability.

- Debt Ratio = Total Debt / Total Assets
- Total Debt = Current Liabilities + Non-Current Liabilities

It is defined as the ratio of total debt to total assets, expressed as a decimal or a percentage.

- Cash Ratio = Cash / Current Liabilities

The cash ratio is a liquidity measure that shows a company's ability to cover its short-term responsibilities using only cash and cash equivalents.

- Current Ratio = Current Assets / Current Liabilities
- Return on Equity = Net Profit / Average Equity x 100

Return on Equity (ROE) is a measure of a business's profit ability in relation to shareholder and investor equity that can be calculated by taking all assets and subtracting all liabilities.

- Gross Profit Margin Ratio = Gross Profit / Sales x 100





It is the analytical measure expressed as a company's net sales minus its cost of goods sold. It shows the amount of profit made before deducting selling, import, export, distribution, and administrative expenses.

- $\text{Return on Assets} = \frac{\text{Net Income}}{\text{Average Total Assets}}$

It measures how efficiently a company uses its assets to produce income.

- $\text{Net Profit Margin} = \frac{\text{EBIT}}{\text{Sales (Turnover)}} \times 100$

It is the ratio of net profit to revenue for a company or business sector. The net profit shows how much of the revenue in Omani Rials can be transferred to a company into profit.

### Data Analysis and Interpretation

This study depends on secondary data from the income statement, balance sheet, cash flow statement, and other reports. Except for freehold land and equity investments through other comprehensive income, which are carried at revalued amounts and fair value, respectively, the consolidated financial statements for the year 2019 have been prepared on a historical cost basis in accordance with International Financial Reporting Standards (IFRS) and relevant requirements of the Commercial Companies Law.

### Data collection and resources

**Data Ratio** =  $\frac{\text{Total liabilities}}{\text{Total assets}}$

**Table 1.1 Debt Ratio**

	Tatweer		
	Total Liabilities (A)	Total Asset (B)	Ratio (A/B)
2019	202,556	4,765,712	0.04
2020	392,340	7,168,403	0.05

➤ *Source: Annual Reports 2020*

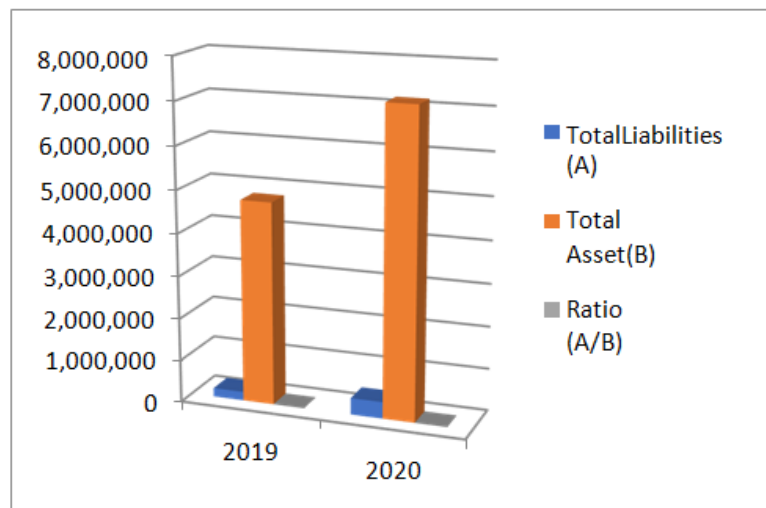
**Interpretation:** In 2019, the debt ratio fell to 0.04 in the table, which is not a healthy rate for the organization. The business is unable to finance its assets in order to pay its creditors. While the debt ratio climbed to 0.05 in 2020, it is still a desirable ratio for the company because creditors and a large number of investors can fund the company's assets.

The data will be collected, calculated and analyzed if there are profits or losses through the annual financial reports of the Tatweer Company in Duqm, which will include expenditures and revenues. Furthermore, articles, books and financial publications will be used to collect more data and information for Duqm Special Economic Zone research. Our research will focus on the years 2019 and 2020 leading up to and after the pandemic.

### Data analysis and discussion

**Data Analysis:** In this chapter, data about the research objectives and data collected are gathered from TATWEER company, and all of the data is secondary. This research also analyses the performance of project in special economic zone at Duqm liquidity status and delivers the outcomes of our data analysis. The financial statements for the year 2019 and 2020 have been prepared on a historical cost basis in accordance with International Financial Reporting Standards (IFRS) and relevant requirements of the Commercial Companies Law, except for freehold land and equity investments through other comprehensive income, which are carried at revalued amounts and fair value, respectively.

1. **Debt Ratio:** It's a financial measure that determines how much debt a business has. Some firms refer to the percentage of the company's assets that are financed by debt as the proportion of total debt, and the proportion of total debt is computed by dividing total assets.



2. **Cash position ratio:** The cash ratio is a liquidity indicator that demonstrates a company's capacity to meet short-term obligations only using cash and cash equivalents.

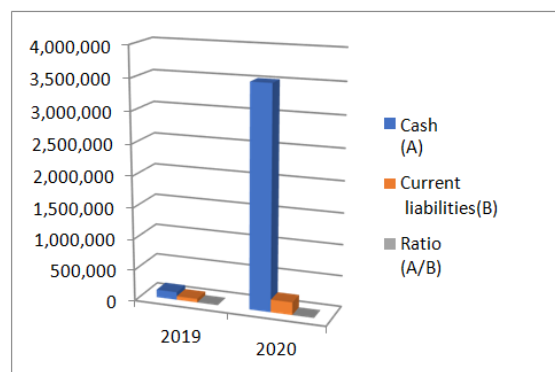
$$\text{Cash position ratio} = \frac{\text{cash}}{\text{current liabilities}}$$

**Table 1.2**  
**Cash position ratio**

Tatweer			
Year	Cash (A)	Current liabilities (B)	Ratio (A/B)
2019	122,857	58,504	2.10%
2020	3,516,987	202,169	17.40%

➤ *Source: Annual Reports 2020*

**Interpretation:** From 2019 to 2020, the percentage of the company's cash position is shown in the table. Tatweer Company's cash flow ratio in 2019 was 2.10%, and it grew to 17.40% in 2020, indicating the company's ability to meet its obligations. After then, the proportion fell in 2019. Our conclusion that Tatweer has the best cash position in the areas of investment is based on the central ratio, which indicates that the company has limited ability to meet its obligations to new investors in the region.



3. **Current ratio:** Working capital is calculated as current assets minus current liabilities, which is the long-term finances that are traditionally seen as being allocated to financial current operations.



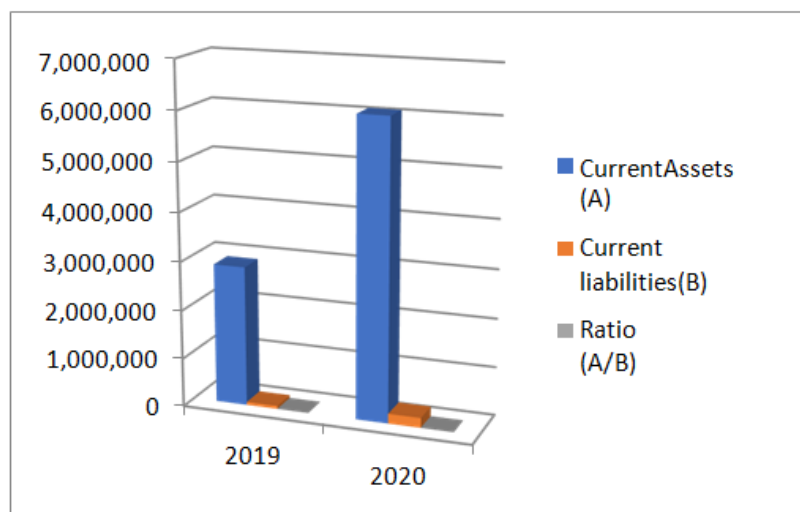
**CurrentRatio=Currentassets/Currentliabilities**

**Table 1.3  
Current Ratio**

Tatweer			
Year	CurrentAssets(A)	Currentliabilities(B)	Ratio(A/B)
2019	2,877,039	58,504	50%
2020	6,077,188	202,169	30%

➤ *Source:AnnualReports2020*

**Interpretation:** The current ratio increased to 50 times in 2019, which is good for the company because its current assets are larger and it can pay its current payments to investors, but it decreased to 30 times in 2020, which is bad because the company is unable to pay its current obligations against its current assets.



**4. QuickRatio/AcidTestRatio/LiquidRatio:** Only liquid assets are included in the Acid Test ratio, which excludes inventories from current assets. The reason for this is because it may not be able to swiftly convert inventory into a known amount of cash. **Quick Ratio/ Acid Test Ratio/Liquid Ratio = Current Assets – Stock (Inventory) / Current Liabilities**

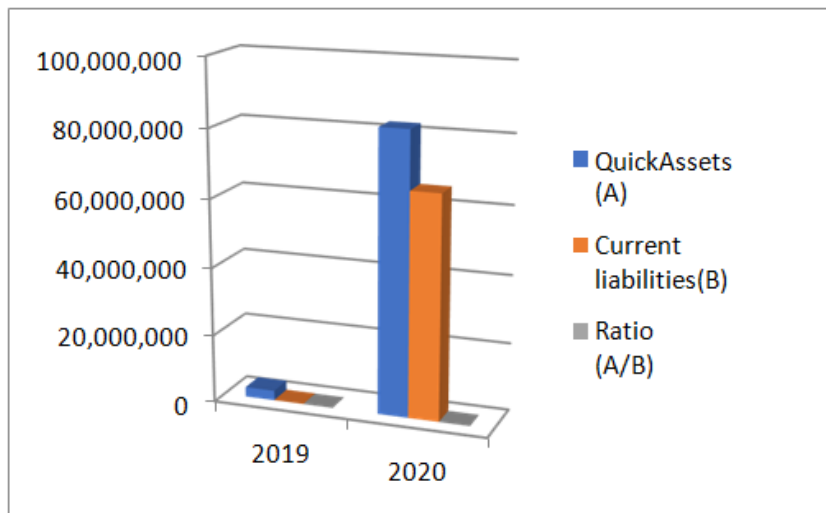
**Table 1.4 Quick Ratio**

Tatweer			
Year	QuickAssets(A)	Currentliabilities(B)	Ratio(A/B)
2019	2,877,039	58,504	49.17%
2020	82,296,656	65,440,428	30.05%

➤ *Source:AnnualReports2020*

**Interpretation:** The table shows the quick ratio for two years from 2019 to 2020. In the above-mentioned ratios, the quick rate for 2019 was 49.17, and 2020 was 30.03. These ratios show us that a development company has a low ratio. The reason behind this decision is that a development company in the region cannot easily convert its assets into cash without losing their value, as their ratios are the same.





5. **Asset Turnover Ratio:** It is an indicator of how efficiently a company uses its assets to generate revenue, and thus the turnover ratio will be a determining factor for the company's performance. There is a relationship between the ratio and the company's performance, with the higher the ratio, the better the company's performance, and the asset turnover ratio can vary from company to company. Other, it's usually computed on an annual basis for a given financial year, and the asset turnover ratio is derived by dividing the total assets by the net sales value.

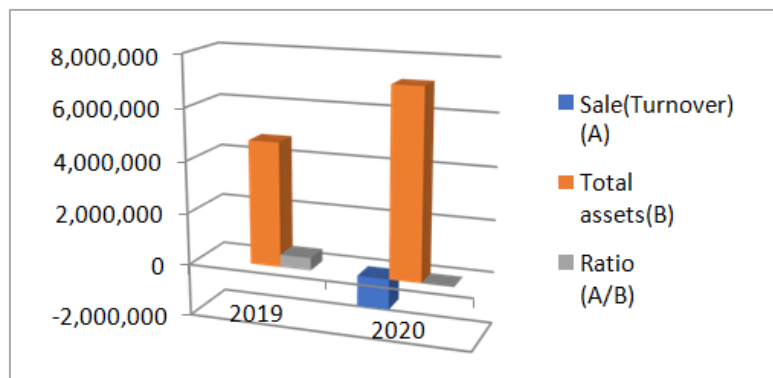
$$\text{Asset Turnover Ratio} = \frac{\text{Sale (turnover)}}{\text{Total assets}}$$

**Table 1.5**  
**Asset Turnover Ratio**

Tatweer			
Year	Sale (Turnover) (A)	Total assets (B)	Ratio (A/B)
2019	-	4,765,712	476,571
2020	(1,163,292)	7,168,403	(0.162)

➤ *Source: Annual Reports 2020*

**Interpretation:** The table displays the turnover rate over two years, from 2019 to 2020, with a ratio of 476.571 in 2018 and 476.571 in 2020. (0.162). The higher the percentage, the better the company's performance, according to this metric. In reverse, the company's performance improved in 2019, but there was a loss in 2020 due to the Corona virus.





6. **Return on capital employed (ROCE):** is a financial ratio that may be used to evaluate the profitability and capital efficiency of a company. It evaluates a company's ability to generate profit from its capital.

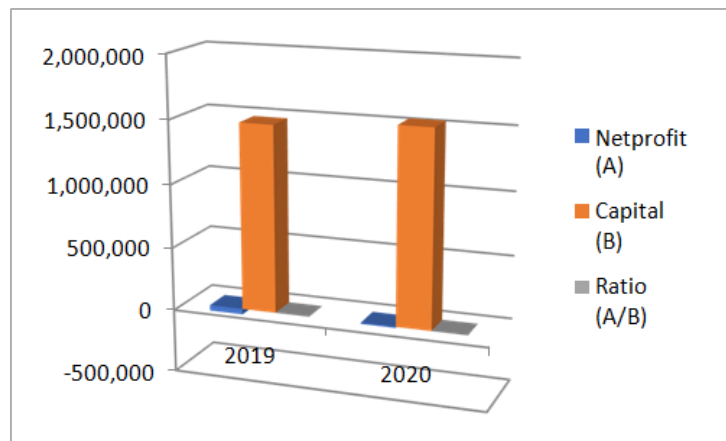
$$\text{Return on capital employed (ROCE)} = \frac{\text{Net profit before interest and tax}}{\text{Capital employed}} \times 100$$

**Table 1.6**  
**Return on capital**

Tatweer			
Year	Net profit (A)	Capital (B)	Ratio (A/B)
2019	(44,646)	1,475,577	(3%)
2020	(88,82)	1,540,480	(5%)

➤ *Source: Annual Reports 2020*

**Interpretation:** The table shows an increase in the return on capital to (5%) in 2020, which is good for the company because it increased its profits and will attract a large number of capital investors, while the return on capital decreased to (3%) in 2019, which is not good for the company because it increased its capital. Bank ownership and investors may lose their shares.



7. **Gross Profit Margin Ratio:** It is the analytical indicator that is calculated by subtracting a company's net sales from its cost of goods sold. It indicates the profit before deducting selling and distribution costs, as well as administrative costs.

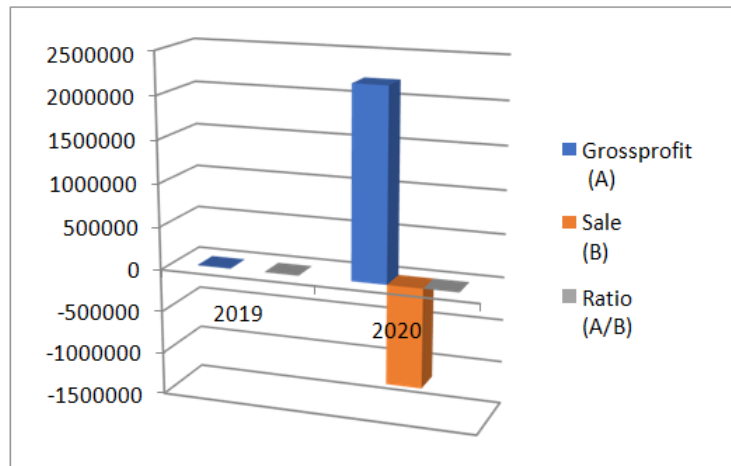
$$\text{Gross Profit Margin Ratio} = \frac{\text{Gross Profit}}{\text{Sales}} \times 100$$

**Table 1.7**  
**Gross profit margin ratio**

Tatweer			
Year	Gross profit (A)	Sale (B)	Ratio (A/B)
2019	223,622	-	22.3%
2020	2,212,907	(1,163,293)	(1.90%)

➤ *Source: Annual Reports 2020*

**Interpretation:** The gross margin ratio for two years, 2019 and 2020, is shown in the table. The average gross margin for Tatweer Company was 22.3 percent in the previously specified ratios, and it is (1.90) percent in 2020. This ratio indicates the company's financial health. Higher rates indicate that for each railroad in which the corporation invests, the company generates more money.



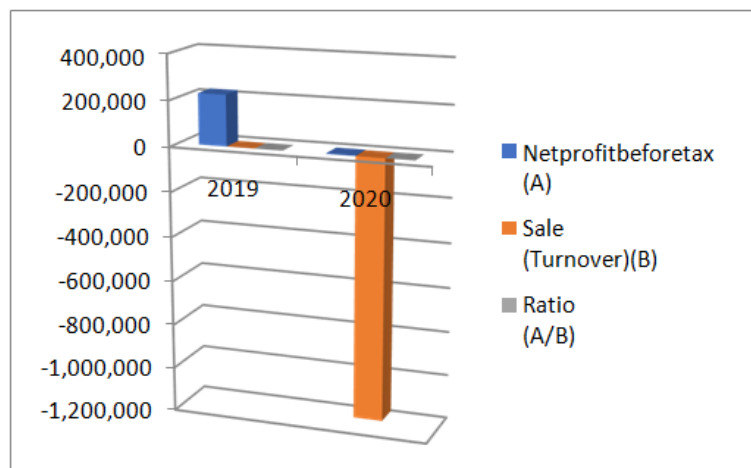
8. **Net profit margin:** It's a company's or business segment's net profit to revenue ratio. The net profit shows how much of each Omani Riyal in revenue may be converted into profit by a corporation.  
**Net Profit Margin:**  $\text{Profit before interest and tax} / \text{Sales (Turnover)} \times 100$

**Table 1.8**  
**Net Profit Margin**

Tatweer			
Year	Net profit before tax (A)	Sale (Turnover) (B)	Ratio (A/B)
2019	223,622	-	22.3%
2020	2,212,907	(1,163,293)	(1.90%)

➤ **Source:** Annual Reports 2020

**Interpretation:** The table shows net profit margins for three different years from 2019 to 2020, where the profit margin in 2019 was 22.3% while in 2020 it was (1.90%), and the achievement of this profit shows how much the proceeds can be transferred to the company.



9. **Operating margin:** After paying for variable costs, but before paying any interest or taxes, a company's operating margin is the profit it makes on sales income. **Operating margin = Operating Profit / Sales Revenue**

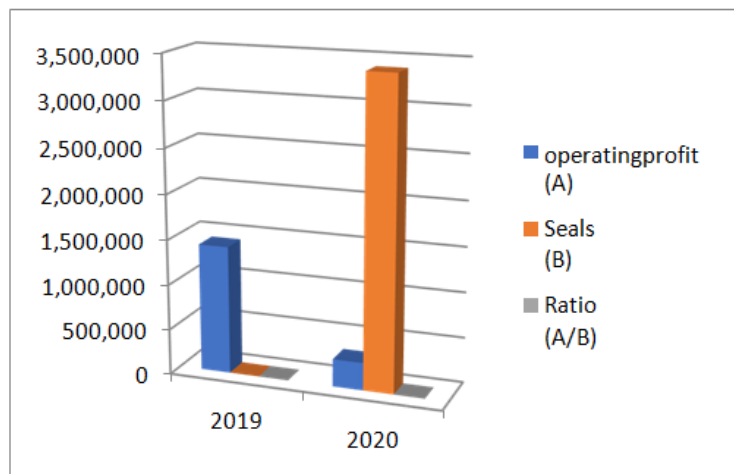


**Table 1.9 Operating margin**

Tatweer			
Year	operating profit (A)	Seals (B)	Ratio (A/B)
2019	1,413,686	37,848,84	0.37%
2020	303,378	3,389,501	0.08%

➤ *Source: Annual Reports 2020*

**Interpretation:** The table shows the increase in the operating margin to 0.37% in 2019, which is good for the company because it achieves a larger profit margin, and the higher the operating margin, the better for the company, while the operating margin decreased to 0.08% in 2020 and this is not good for the company because the company did not get the benefits and profits and this profit will decrease in the operating margin of the company.



10. **Return on equity:** Divide net income by shareholders' equity to get a measure of financial success. Because shareholders' equity equals a company's assets less its debt, the return on net assets is referred to as ROE.

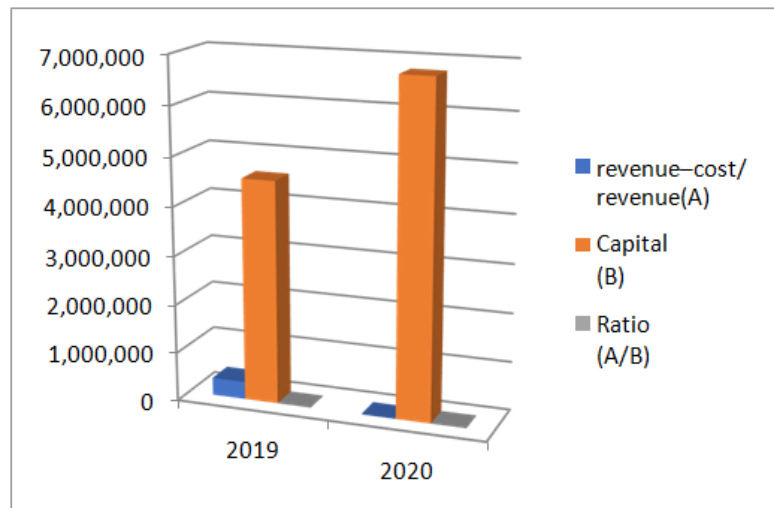
$$\text{Return on equity} = \frac{\text{revenue} - \text{cost}}{\text{revenue}} / \text{average equity} * 100$$

**Table 1.10 Return on equity**

Tatweer			
Year	revenue - cost / revenue (A)	Capital (B)	Ratio (A/B)
2019	361,090	4,563,156	80%
2020	0.55	6,776,063	8%

➤ *Source: Annual Reports 2020*

**Interpretation:** According to the table, the return on equity capital climbed to 80% in 2019, which is good for the company because it raised earnings and would attract a big number of capital investors, but it declined to 8% in 2020, which is not good. Because the company's capital was raised, it was able to grow. Investors may lose their shares if the bank owns them.



### Findings, Conclusion and Recommendations:

#### Findings:

The study reached the most important main results about the expectations of financial distress in Tatweer Company in the Special Economic Zone in Duqm over a period of two years from 2019 to 2020, which are included in the company's financial statements and based on the Oman 2040 vision, and the most important results are:

1. The debt ratio obtained by the company in 2019 was 0.04 greater than the debt ratio obtained in 2020, which indicates that the company is not experiencing financial difficulties.
2. The monetary position ratio in 2019 was an estimate of 2.10%, and in 2020, the ratio was 17.40%, which indicates that the company's ability to pay its obligations in cash.
3. The current ratio in 2019 reached 50, and in 2020 it reached 30 times, which indicates that the company is experiencing financial difficulties and has the possibility of stumbling in the future.
4. The rapid rates in 2019 reached 80 percent, while in 2020 they reached 80 percent, and this indicates that a development company in Duqm is unable to convert its assets into cash.
5. The turnover in 2018 amounted to 476.571, while in 2020 it amounted to (0.162), and this indicates that the company is experiencing distress and has a lower probability of repayment in the future.
6. The gross profit margin in 2019 was 22.3 percent compared to (1.90) percent in 2020, which indicates that the company is getting more money for each railroad it invests.
7. The return on capital in amounted to 13.85, while in 2020 it reached 3.46, which leads to loss of investor shares.
8. The gross profit margin in 2019 was 22.3%

compared to (1.90%) in 2020, and this indicates that the company is getting more money for each railroad it invests.

9. The net profit margin rate in 2019 was 22.3% while in 2020 it was (1.90%), and this indicates that the company has not achieved much success in turning over revenue in the company.

10. The operating margin increased in 2019 to 0.37, while it reached 0.08 in 2020, and this indicates that the company achieved a large profit margin, and the higher the operating margins, the better.

#### Conclusion

Projects in the Special Economic Zone at Duqm, in our opinion, are greatly influenced by the analysis of financial statements and change according to the local exchange rate, the cost of expatriate labor, the size of the regional market, and the economic growth that is influenced by project profits and losses. The study also focused on the Duqm Economic Zone in order to maintain economic diversification based on the assets and financial viability of a low-percentage development enterprise. The reason for this decision is that, because their ratios are similar, the development firm in the region cannot readily transform its assets into cash without losing value. According to our opinion, the company must use assets with good capabilities and competencies in order to properly manage the company and address the difficulties and problems it faces, and in the end, it was determined that the rates are due to an increase in total assets due to the proper and proper use of assets, and capital must be provided so that it is not depleted. Because the entire assets on hand exceed the total required, the



corporation must boost its rate in order to payoff the debt.

### Recommendations

Based on the result of

the study in the different two years, these recommendations were submitted to investors, and the suggestions were as follows:

1. Taking appropriate measures to manage the Special Economic Zone at Duqm facing financial hardship in order to quickly improve liquidity and profit and take appropriate instructions to improve the financial position and avoid bankruptcy of the region.
2. Keeping track of joint venture performance.
3. Provide local assistance with site selection, company formation, legal approvals, local financing, and additional support for local equity from Oman's government and non-government financial institutions.
4. The Special Economic Zone at Duqm must increase the assets of the proceeds in order for the Tatweer company to gain high efficiency in investing its assets, and it will be achieved significantly in the coming years, and the percentage of the assets of the returns will be increasing. Efficient investment management in assets.
5. The Special Economic Zone at Duqm must continuously increase the financing of the region's investment in current assets. The Special Economic Zone at Duqm must also maintain the debt ratio in the future to improve the growth of the region and facilitate investment financing in all assets.
6. The Special Economic Zone at Duqm must increase the exchange rate, labor cost, market size, economic growth and infrastructure in the coming years for the debts to be paid on the due date. The higher the current ratio, the greater the liquidity ratio of the region.
7. Increasing sectoral investment in Duqm by providing skills and experience and realizing value at all stages, such as in the fisheries, mining, utilities, aviation, logistics, and petrochemicals sectors, for example.

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